



COMMENT AND REVIEW

To the
REQUEST FOR PROPOSAL (RFP) #082114
Entitled

INDOOR-OUTDOOR ATHLETIC SURFACING WITH RELATED EQUIPMENT PRODUCTS, SUPPLIES, INSTALLATION AND SERVICES

The following advertisement was placed in the Minneapolis, MN *Star Tribune* on July 7, 2014 and July 14, 2014 and Oregon's *Daily Journal of Commerce* on July 7, 2014, *The State* South Carolina on July 7, 2014 and on the NJPA website www.njpacoop.org, Onvia website www.onvia.com, Notice to Bidders website www.noticetobidders.com, PublicPurchase.com, Merx, and Biddingo:

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential Member agencies to include all Government, Higher Education, K12 Education, Non-Profit, Tribal Government, and all other Public Agencies located nationally in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of INDOOR-OUTDOOR ATHLETIC SURFACING WITH RELATED EQUIPMENT PRODUCTS, SUPPLIES, INSTALLATION AND SERVICES. Details of this RFP are available beginning July 7, 2014 and continuing until August 13, 2014. Details may be obtained by letter of request to Maureen Knight, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until AUGUST 21, 2014 at 4:30 p.m. Central Time at the above address and opened August 22, 2014 at 8:00 A.M. Central Time.

RFPs were requested from and distributed to:

State of Montana	State of Oklahoma
University of Montana	Becker Arena Products
Mondo USA, Inc.	Shaw Industries, Inc.
SofSurfaces, Inc.	Ace Surfaces, Inc.
ADS, Inc.	Advantage Fitness Sales, Inc.
Arena Simmons	Bell Structural Solutions
Bid Ocean, Inc.	BidClerk
California Skate Parks	Carpell Surfaces
Club Resource Group	Connor Sport Court International, Inc.
Connor Sports	Construction Journal
Controlled Products, LLC	Dynamic Sports Construction, Inc.
EnCompas Construction, Ltd.	Euclid Infotech
FieldTurf USA, Inc.	Flooring America
Green Energy Sports	Greenfields Outdoor Fitness, Inc.
GreenFields USA	Grizzly Logistics
GroundFX, Inc.	Gym-Con, Ltd.
Hamilton and Niagara Fitness Solutions	Hellas Construction, Inc.

Kinetic Solutions	Midland Implement Company
MountainWest SnapSports	Musco Sports Lighting, LLC
Nevco, Inc.	No Fault Sport Group, LLC
Peterson Companies, Inc.	Pierce Flooring
Playworld Systems, Inc.	Porter Athletic, Inc.
Prime Vendor, Inc.	Profield
Renegade Sports Surfacing, Inc.	Robbins, Inc.
Sherwin-Williams Company	SnapSports
Sport Court	Sport Systems Canada, Inc.
Sportica	Sporturf
The Blue Book Building & Construction Network	
UBU Sports	Winturf Sports
World Class Athletic Surfaces, Inc.	Worldwide Turf (Canada), Inc.
XGrass Field Solutions	

Bids were opened on August 22, 2014 at the NJPA offices located at 202 12th Street Northeast in Staples, Minnesota 56479. Bids were received from the following:

- Connor Sports Court International, Inc.
- Controlled Products, LLC
- FieldTurf USA, Inc.
- Greenfields Outdoor Fitness, Inc.
- Hellas Construction, Inc.
- Mondo USA
- Musco Sports Lighting, LLC
- Nevco, Inc.
- No Fault Sport Group, LLC
- Playworld Systems, Inc.
- Porter Athletic
- Robbins, Inc.
- Shaw Contract Flooring Services dba Shaw Sports Turf

Bids were reviewed by the Proposal Evaluation Committee:

- Ginger Line, CPPB, NJPA Contract Specialist
- Gregg Meierhofer, CPPO, NJPA Bids and Contracts Officer
- Tracy Plinske, NJPA Contract Specialist
- Keith Hanson, CPA, NJPA Accounting Manager
- Maureen Knight, BBA and JD, NJPA Contracts and Compliance Manager

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee used the established NJPA RFP evaluation criteria and determined that all responses did meet Level One Responsiveness. Playworld Systems, Inc. and Greenfields Outdoor Fitness, Inc. were deemed out of scope and therefore did not meet Level Two Responsiveness. All other bids met Level Two Responsiveness and were evaluated.

Musco Sports Lighting, LLC offered permanent and portable field and stadium lighting. They also have a large sales and service force with offices in 11 states. They have extensive experience within the industry and have a 25 year warranty on their products. They also offered competitive pricing.

Nevco, Inc. offered scoreboards, scorer tables, video displays, LED message centers and scoreboard accessories. They also offered a large sales and service force, significant industry experience, and competitive pricing.

Porter Athletic was the only respondent to offer wall padding and gym divider equipment with competitive pricing. They have been in the industry since the 1950s and can service our members' needs.

No Fault Sport Group, LLC offered athletic surfaces with poured-in-place surfaces along with a variety of sports equipment, nets, and stanchions. They also offered bonded rubber mulch and safety tile. They offered competitive pricing on these products and a large sales and service force to reach all of our members.

FieldTurf USA, Inc. offered a large quality product line, which includes many different sports surfaces for indoor and outdoor use with installation as well. They are also offering project management for our members that need these type of services for their athletic surfaces. They also offered competitive pricing and a good marketing plan.

Mondo USA offered quality rubber athletic surfacing along with indoor and outdoor athletic track, subflooring and floor prep. They offered competitive pricing and experience within the industry. They also had a good marketing plan.

Robbins, Inc. offered wood athletic flooring and running tracks. They have a large dealer network and competitive pricing.

Shaw Sports Turf has experience within the industry and competitive pricing for their synthetic turf. They also offered a good marketing plan for this contract.

Connor Sport Court International, LLC has experience within the industry and offered tile, hardwood, rubber, vinyl, and poured urethane floor, surfaces as well as turf. They also offered competitive pricing.

Controlled Products, LLC offered artificial turf for indoor and outdoor use. They offered a good marketing plan and leasing options. They also have competitive pricing on their products.

Hellas Construction, Inc. offered synthetic turfs, tracks, and tennis courts. They are a newer company with a great marketing plan and already have experience within the industry. Hellas offered the manufacturing of their products and also the installation. They also offered competitive pricing for their products.

For these reasons the NJPA Proposal Review Committee recommends award of NJPA Contract #082114 to

Robbins, Inc.	082114-RBI
FieldTurf USA, Inc.	082114-FTU
Mondo USA	082114-MUI
Musco Sports Lighting, LLC	082114-MSL
Nevco, Inc.	082114-NVC
No Fault Sport Group, LLC	082114-NFS
Porter Athletic (an LSG Company)	082114-PTA
Shaw Contract Flooring Services, Inc. dba Shaw Sports Turf	082114-SII
Connor Sport Court International, LLC	082114-CSC
Controlled Products, LLC	082114-CTP
Hellas Construction, Inc.	082114-HLC



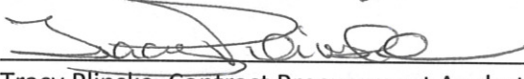
Ginger Line, CPPB, Senior Contract Procurement Analyst

9/15/14
Date



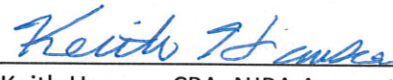
Gregg Meierhofer, CPPO, Senior Contract Product & Price Analyst

9-15-14
Date



Tracy Plinske, Contract Procurement Analyst

9-15-14
Date



Keith Hanson, CPA, NJPA Accounting Manager

9-15-14
Date



Maureen Knight, BBA, Marketing Manager

9/15/14
Date

Jonathan Yahn, JD Contracts & Compliance Mgr.